

SAS Guide
Table of Contents

1.	Introduction	2
2.	Salary Structure	2
3.	Salary Ranges	3
4.	Advantages of Salary Ranges	4
5.	Salary Surveys	4
6.	Salary Adjustment Guidelines	5
7.	Promotion Increases	5
8.	Demotion and Salary Reductions	6
9.	Lateral Moves	6
10.	Communicating Salary Range Data	6
	Appendix 'A' SAS Guidelines Table	7
	'B' Sample Salary Questionnaire/Guide	8
	'C' Sample Salary Increase Guide	9
	'D' Salary Survey and Ranges Template	11